

VPI CANADIAN EQUITY POOL

JUNE 2016

WHAT YOU OWN



- One of the largest integrated energy companies in the world.
- Produces, refines and distributes oil products that are critical to everyday life.
- Balanced portfolio of high quality assets, with 7.6 billion barrels of proved + probable reserves (35 years' worth at current production levels), and a steady refining business.
- A history of profitability, dividend growth, and a strong balance sheet designed to take advantage of industry weakness and emerge stronger.

	TRAILING T	WELVE MO	NTHS AS OF
	Q1 2015	Q1 2016	% CHANGE
Revenues	\$36,649	\$27,723	-24%
Cash from Operations	\$8,079	\$6,056	-25%
Dividends	\$1,546	\$1,819	18%
SHARE PRICE	\$34.40	\$35.84	4%

Revenues, Cash from Operations, Dividends stated in millions CAD; share price stated in CAD; share prices as of June 30, 2015 & 2016. Source: S&P Capital IQ

Dividend still growing

Great long-term business

Positioned for growth

WHAT YOU DON'T OWN





- The 5th largest producer of gold worldwide.
- Mines a product with very limited practical use beyond cosmetic appearance.
- Portfolio of 10 mines, with a history of labor disputes (5 labour-related strikes/stoppages from 2012-2016).
- Declining revenues, consistently negative earnings, and does not pay a dividend.

	TRAILING TWELVE MONTHS AS OF		
	Q1 2015	Q1 2016	% CHANGE
Revenues	\$4,343	\$3,960	-9%
Cash from Operations	\$1,129	\$1,032	-9%
Dividends	-	-	N/A
SHARE PRICE	\$2.91	\$6.34	118%

Revenues, Cash from Operations, Dividends stated in millions CAD; share price stated in CAD; share prices as of June 30, 2015 & 2016. Source: S&P Capital IQ

No dividends

Still not a good long-term business

But, stock is up?

BANK EARNINGS UPDATE

HOW THEY DID:

- Reported a combined quarterly net income of CDN\$ 8.2 billion
- Loan loss provisions in the oil & gas sector weighed on results
 - The banks can easily absorb higher loan losses; no concerns here
- Dividend increases from CIBC (+3%), Bank of Montreal (+2%) and National Bank (+2%)
- The banks continue to trade at attractive valuations between 10.7x to 12.0x 2016E earnings, and dividend yields of 3.8% to 4.9% \$38,179



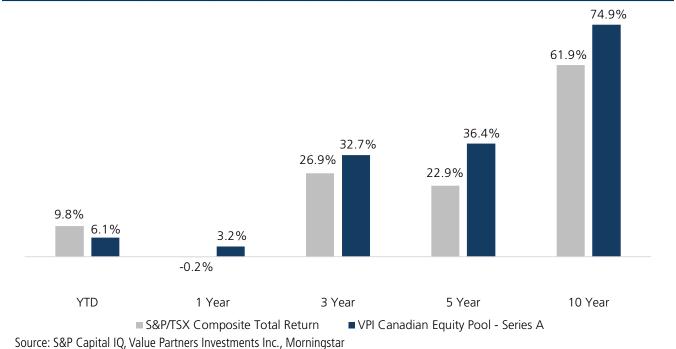
■ Net Income (\$ millions) ■ Dividends (\$ millions)

Source: S&P Capital IQ, Value Partners Investments Inc. Net income and dividends in CAD. 2016E and 2017E net income and dividends are fiscal year consensus estimates as of June 30, 2016.

A WORD ON BREXIT

- On June 23rd, the UK voted to leave the European Union
- This has caused fear, uncertainty, and market volatility
- The Canadian Equity Pool is not immune to market pessimism, but business fundamentals remain strong
- Our strategy is unchanged; our businesses are well positioned to grow
- Continuing to monitor situation and seek opportunities

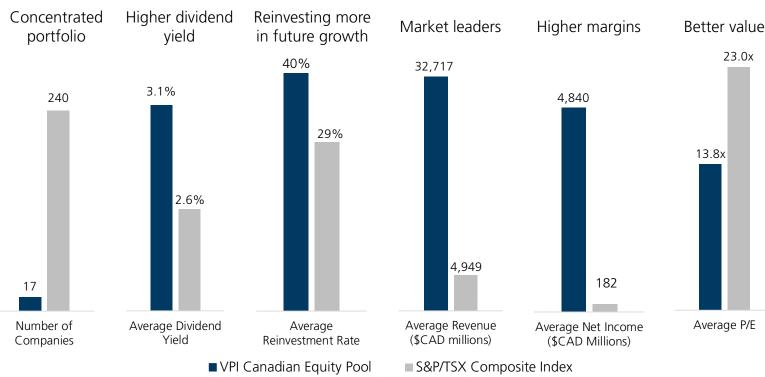




ABSOLUTE (CUMULATIVE) PERFORMANCE

Absolute (cumulative) performance ending June 30, 2016

OWN THE BEST, LEAVE THE REST



Average P/E excludes companies with negative P/E, and P/E > 100

Average Reinvestment Rate excludes non-dividend paying companies, and for companies with DPS > EPS, payout set to 100% Sources: S&P Capital IQ, Value Partners Investments Inc., as of June 30, 2016

STANDARD PERFORMANCE INFORMATION (JUNE 30, 2016)

	1 YEAR	3 YEARS	5 YEARS	10 YEARS
Series A	3.19%	9.89%	6.41%	5.75%
Note: Annualized retu	rns			

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